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October 10, 2024

Consolidated Financial Results for the Six Months Ended August 31, 2024 (Under Japanese GAAP)

Company name: KOHNAN SHOJI CO., LTD.

Listing: Tokyo Securities code: 7516

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Representative: NAOTARO HIKIDA, PRESIDENT

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ACCOUNTING DEPARTMENT

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Scheduled date to file semi-annual securities report: October 11, 2024
Scheduled date to commence dividend payments: November 6, 2024

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing:

Yes (for institutional investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended August 31, 2024 (from March 1, 2024 to August 31, 2024)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Operating rev	enue	Operating profit		Ordinary profit		Profit attributa owners of pa	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
August 31, 2024	256,612	7.7	15,904	1.8	15,388	2.9	9,225	(10.0)
August 31, 2023	238,210	7.2	15,628	15.8	14,959	16.9	10,253	20.3

Note: Comprehensive income For the six months ended August 31, 2024: ¥9,397 million [(10.6)%] For the six months ended August 31, 2023: ¥10,507 million [18.2%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
August 31, 2024	317.80	317.70
August 31, 2023	342.40	342.29

(2) Consolidated financial position

	_		
	Total assets	Net assets	Equity ratio
As of	Millions of yen	Millions of yen	%
August 31, 2024	479,107	162,214	33.9
February 29, 2024	458,557	157,257	34.3

Reference: Equity

As of August 31, 2024: ¥162,214 million As of February 29, 2024: ¥157,257 million

2. Cash dividends

		Annual dividends per share					
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended February 29, 2024	_	47.00	_	48.00	95.00		
Fiscal year ending February 28, 2025	_	50.00					
Fiscal year ending February 28, 2025 (Forecast)			_	50.00	100.00		

Note: Revisions to the cash dividend forecasts most recently announced: No

3. Consolidated financial forecasts for the fiscal year ending February 28, 2025 (from March 1, 2024 to February 28, 2025)

(Percentages indicate year-on-year changes.)

	Operating rev	enue/	Operating profi		Operating profit Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	501,300	6.1	25,900	7.5	24,000	6.2	14,800	5.3	503.92

Note: Revisions to the financial forecasts most recently announced: No

* Notes

- (1) Significant changes in the scope of consolidation during the period: No
- (2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements:
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: No
 - (ii) Changes in accounting policies due to other reasons: No
 - (iii) Changes in accounting estimates: No
 - (iv) Restatement: No
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

As of August 31, 2024	34,682,113 shares
As of February 29, 2024	34,682,113 shares

(ii) Number of treasury shares at the end of the period

As of August 31, 2024	6,008,030 shares
As of February 29, 2024	5,312,518 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended August 31, 2024	29,027,358 shares
Six months ended August 31, 2023	29,945,332 shares

Note: The number of treasury shares at the end of the period and the number of treasury shares excluded from the calculation of the average number of shares outstanding during the period include shares of the Company held by Custody Bank of Japan, Ltd. (Trust Account E), as trust assets for the executive officer incentive plan "Employee Share Benefit Trust (J-ESOP)," the employee incentive plan "Employee Share Benefit Trust (J-ESOP)," and the "Employee Share Benefit Trust (employee stock holding association disposal type)." The "Employee Share Benefit Trust (employee stock holding association disposal type)" was terminated in November 2023.

- * Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit corporation.
- * Proper use of earnings forecasts, and other special matters
 - Consolidated subsidiary KOHNAN VIETNAM CO., LTD. has the balance sheet date at the end of December, so there is a two-month difference from the consolidated balance sheet date (end of February).
 For the six months ended August 31, 2024, the company's semi-annual financial statements as of the end of June have been used, with important transactions occurring during the interval between then and the consolidated balance sheet date (end of August) adjusted as necessary for consolidation.
 - Forward-looking statements in these materials, such as the forecast for financial results, are based on
 information currently available to the Company and assumptions deemed reasonable. They do not constitute
 a promise by the Company regarding their achievement. Furthermore, actual performance and so forth may
 differ considerably due to various factors.
 - The Company plans to hold financial results briefings for institutional investors on Thursday, October 10 and Friday, October 11, 2024.

Attached Material

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1. Overview of operating results and others

(1) Overview of operating results for the period under review

During the six months ended August 31, 2024, the Japanese economy continued to recover due to improvements in the employment and income environment, a recovery in inbound demand, and other factors. On the other hand, there are also concerns about a slowdown of economies due to the impact of geopolitical risks such as the worsening situation in the Middle East and the prolonged invasion of Ukraine, as well as concerns, among others, about economic recession that might be caused by monetary tightening in various countries and other factors.

The outlook for business conditions in the retail industry, which is mainly where the KOHNAN Group (the "Group") develops its business, continues to be uncertain as it has been affected by changes in consumer behavior due to rising prices and by rising costs for raw materials, logistics, utilities and personnel.

Under these circumstances, the Group is working on various measures to achieve the plan of its Medium-Term Management Plan Part III, "We love KOHNAN!! just fit for you, now and always," which was released in April 2021.

In the area of store expansion, the Group opened 15 stores during the six months ended August 31, 2024. As a result, the number of stores of the Group as of the end of the period under review was brought to 610.

Since the first six months of KOHNAN VIETNAM CO., LTD. is from January 1, 2024 to June 30, 2024, the number of its stores as of the end of the period under review is presented as the number of stores as of June 30, 2024.

Changes in the number of stores (unit: stores)

	Number of stores as of the end of the previous fiscal year	Stores opened	Stores closed	Number of stores as of the end of the period under review
KOHNAN SHOJI CO., LTD.	470	13	-	483
KEN DEPOT Corporation [Number of franchise stores]	80 [3]	2 [–]	- [-]	82 [3]
HOME IMPROVEMENT HIROSE Co., Ltd.	32	_	_	32
Total in Japan [Number of franchise stores]	582 [3]	15 [-]	_ [–]	597 [3]
KOHNAN VIETNAM CO., LTD.	13	_	-	13
Total [Number of franchise stores]	595 [3]	15 [-]	_ [–]	610 [3]

As a result, for the first six months of the fiscal year under review, operating revenue was \(\frac{\pmathbf{2}}{256,612}\) million (up 7.7% year on year), gross profit was \(\frac{\pmathbf{9}}{91,975}\) million (up 5.9% year on year), selling, general and administrative expenses were \(\frac{\pmathbf{8}}{84,493}\) million (up 6.5% year on year), operating profit was \(\frac{\pmathbf{1}}{15,904}\) million (up 1.8% year on year), ordinary profit was \(\frac{\pmathbf{1}}{15,388}\) million (up 2.9% year on year), and profit attributable to owners of parent was \(\frac{\pmathbf{9}}{9,225}\) million (down 10.0% year on year).

(2) Overview of financial position for the period under review

As of August 31, 2024, total assets increased by \$20,550 million from the previous fiscal year-end to \$479,107 million. Accounts receivable - trade increased by \$5,609 million, merchandise and finished goods increased by \$5,520 million, and buildings and structures increased by \$8,466 million, while construction in progress decreased by \$2,365 million.

Total liabilities increased by ¥15,593 million from the previous fiscal year-end to ¥316,893 million. Accounts payable - trade increased by ¥7,299 million, electronically recorded obligations - operating increased by ¥1,872 million, current portion of long-term borrowings increased by ¥1,861 million, and long-term borrowings increased by ¥9,962 million, while short-term borrowings decreased by ¥10,200 million.

As of August 31, 2024, net assets stood at ¥162,214 million, and the equity ratio was 33.9%.

Status of cash flows

Cash and cash equivalents as of August 31, 2024 increased by ¥2,310 million from the previous fiscal year-end to ¥12,515 million.

The status of cash flows during the period under review and the main factors are as follows.

Cash flows from operating activities

Operating activities provided net cash of \(\xi\)16,852 million (up \(\xi\)5,046 million year on year). This mainly reflected profit before income taxes of \(\xi\)14,235 million, depreciation of \(\xi\)7,538 million, and an increase in trade payables of \(\xi\)8,822 million, partially offset by an increase in trade receivables of \(\xi\)5,609 million, an increase in inventories of \(\xi\)5,160 million, and income taxes paid of \(\xi\)3,909 million.

Cash flows from investing activities

Investing activities used net cash of \$10,918 million (down \$1,524 million year on year). This was mainly the result of purchase of property, plant and equipment of \$9,634 million and payments of guarantee deposits of \$1,682 million.

Cash flows from financing activities

Financing activities used net cash of \$3,668 million (compared to net cash of \$2,958 million provided in the first six months of the previous fiscal year). This mainly reflected proceeds from short-term borrowings of \$72,400 million and proceeds from long-term borrowings of \$25,390 million, which were more than offset by repayments of short-term borrowings of \$81,700 million, repayments of long-term borrowings of \$13,566 million, repayments of lease liabilities of \$1,394 million, dividends paid of \$1,454 million, and purchase of treasury shares of \$3,000 million.

(3) Consolidated earnings forecast and other forward-looking statements

Consolidated earnings forecasts for the fiscal year ending February 28, 2025, are unchanged from the consolidated earnings forecasts for the full year ending February 28, 2025 that were announced on April 10, 2024, at the time of the announcement of consolidated financial results for the fiscal year ended February 29, 2024.

2. Semi-annual consolidated financial statements and significant notes thereto

(1) Semi-annual consolidated balance sheet

		(Millions of y
	As of February 29, 2024	As of August 31, 2024
Assets		
Current assets		
Cash and deposits	11,723	13,134
Accounts receivable - trade	15,798	21,408
Merchandise and finished goods	121,758	127,279
Raw materials and supplies	1,387	1,230
Other	8,834	10,405
Allowance for doubtful accounts	(47)	(49
Total current assets	159,455	173,409
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	123,488	131,955
Land	52,135	52,135
Leased assets, net	18,428	18,761
Construction in progress	5,210	2,844
Other, net	7,523	7,738
Total property, plant and equipment	206,786	213,435
Intangible assets		
Trademark right	2,745	2,578
Customer-related assets	2,085	1,973
Goodwill	14,608	13,938
Other	7,419	7,402
Total intangible assets	26,860	25,893
Investments and other assets		
Investment securities	4,550	4,752
Guarantee deposits	51,790	52,454
Deferred tax assets	7,231	7,370
Other	2,095	1,983
Allowance for doubtful accounts	(212)	(191
Total investments and other assets	65,455	66,369
Total non-current assets	299,101	305,698
Total assets	458,557	479,107

	As of February 29, 2024	As of August 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	34,530	41,829
Electronically recorded obligations - operating	10,293	12,165
Short-term borrowings	24,000	13,800
Current portion of long-term borrowings	27,673	29,535
Lease liabilities	2,477	2,535
Income taxes payable	4,743	6,050
Contract liabilities	4,060	3,958
Provision for bonuses	2,421	2,562
Provision for bonuses for directors (and other officers)	200	-
Other	14,631	17,667
Total current liabilities	125,032	130,105
Non-current liabilities	,	· · · · · · · · · · · · · · · · · · ·
Long-term borrowings	108,138	118,100
Lease liabilities	21,816	21,945
Guarantee deposits received	10,578	10,907
Provision for loss on voluntary recall of goods	527	485
Provision for share awards	938	1,100
Retirement benefit liability	353	358
Asset retirement obligations	18,245	18,684
Other	15,670	15,206
Total non-current liabilities	176,267	186,787
Total liabilities	301,300	316,893
Let assets	· · · · · · · · · · · · · · · · · · ·	
Shareholders' equity		
Share capital	17,658	17,658
Capital surplus	17,922	17,922
Retained earnings	140,899	148,669
Treasury shares	(20,048)	(23,034
Total shareholders' equity	156,432	161,216
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	315	354
Deferred gains or losses on hedges	(79)	(88)
Foreign currency translation adjustment	501	649
Remeasurements of defined benefit plans	87	81
Total accumulated other comprehensive income	825	998
Total net assets	157,257	162,214
otal liabilities and net assets	458,557	479,107

(2) Semi-annual consolidated statement of income and semi-annual consolidated statement of comprehensive income

Semi-annual consolidated statement of income (cumulative)

	Six months ended August 31, 2023	Six months ended August 31, 2024
Net sales	230,113	248,190
Cost of sales	143,231	156,214
Gross profit	86,882	91,975
Operating revenue	8,097	8,421
Selling, general and administrative expenses	79,350	84,493
Operating profit	15,628	15,904
Non-operating income		
Interest income	37	60
Insurance claim income	40	62
Foreign exchange gains	46	191
Gain on investments in silent partnerships	143	168
Subsidy income	207	4
Income from fees for business	_	54
Other	182	342
Total non-operating income	657	883
Non-operating expenses		
Interest expenses	1,095	1,123
Other	231	275
Total non-operating expenses	1,326	1,399
Ordinary profit	14,959	15,388
Extraordinary income		
Gain on sale of non-current assets	_	137
Gain on cancellation of guaranteed deposits received	_	3
Total extraordinary income	_	140
Extraordinary losses		
Impairment losses	65	1,287
Loss on retirement of non-current assets	48	5
Loss on step acquisitions	26	_
Total extraordinary losses	141	1,293
Profit before income taxes	14,818	14,235
Income taxes - current	4,718	5,268
Income taxes - deferred	(153)	(257)
Total income taxes	4,564	5,010
Profit —	10,253	9,225
Profit attributable to owners of parent	10,253	9,225

Semi-annual consolidated statement of comprehensive income (cumulative)

	. ,
Six months ended August 31, 2023	Six months ended August 31, 2024
10,253	9,225
(25)	38
97	(8)
185	148
(4)	(5)
254	172
10,507	9,397
10,507	9,397
-	-
	August 31, 2023 10,253 (25) 97 185 (4) 254 10,507

(3) Semi-annual consolidated statement of cash flows

		(Millions of yen	
	Six months ended August 31, 2023	Six months ended August 31, 2024	
Cash flows from operating activities			
Profit before income taxes	14,818	14,235	
Depreciation	6,981	7,538	
Amortization of goodwill	624	670	
Increase (decrease) in provision for bonuses for directors	(196)	(200)	
(and other officers)	(170)	(200)	
Increase (decrease) in provision for loss on voluntary	(30)	(41)	
recall of goods	• •		
Increase (decrease) in provision for share awards	158	162	
Gain on sale of non-current assets	_	(137)	
Gain on cancellation of guaranteed deposits received	_	(3)	
Impairment losses	65	1,287	
Loss (gain) on step acquisitions	26	_	
Loss on retirement of non-current assets	48	5	
Income from fees for business	_	(54)	
Subsidy income	(207)	(4)	
Interest and dividend income	(37)	(60)	
Interest expenses	1,095	1,123	
Decrease (increase) in trade receivables	(3,470)	(5,609)	
Decrease (increase) in inventories	(6,424)	(5,160)	
Increase (decrease) in trade payables	4,785	8,822	
Increase (decrease) in contract liabilities	(887)	(102)	
Increase (decrease) in accrued consumption taxes	722	(1,417)	
Other, net	(2,216)	606	
Subtotal	15,857	21,660	
Interest and dividends received	31	23	
Interest paid	(1,117)	(1,108)	
Payments associated with disaster loss	(11)	-	
Fees for business received	-	54	
Subsidies received	182	4	
Income taxes refund (paid)	(3,137)	(3,909)	
Other, net		127	
Net cash provided by (used in) operating activities	11,805	16,852	
Cash flows from investing activities			
Proceeds from withdrawal of time deposits	330	_	
Purchase of property, plant and equipment	(7,111)	(9,634)	
Purchase of intangible assets	(459)	(378)	
Proceeds from sale of property, plant and equipment	750	6	
Proceeds from sale of investment securities	-	20	
Payments of guarantee deposits	(2,352)	(1,682)	
Proceeds from refund of guarantee deposits	650	641	
Guarantee deposits received	224	434	
Refund of guarantee deposits received	(114)	(100)	
Purchase of investment in acquisition of new consolidated subsidiary	(4,422)	_	
Other, net	63	(226)	
Net cash provided by (used in) investing activities	(12,442)	(10,918)	

	Six months ended August 31, 2023	Six months ended August 31, 2024
Cash flows from financing activities		
Proceeds from short-term borrowings	112,600	72,400
Repayments of short-term borrowings	(109,337)	(81,700)
Proceeds from long-term borrowings	20,250	25,390
Repayments of long-term borrowings	(14,328)	(13,566)
Repayments of lease liabilities	(1,278)	(1,394)
Collection of accounts receivable installment and others on sales of assets	_	402
Repayments of installment payables	(603)	(636)
Dividends paid	(1,498)	(1,454)
Purchase of treasury shares	(2,999)	(3,000)
Other, net	155	(108)
Net cash provided by (used in) financing activities	2,958	(3,668)
Effect of exchange rate change on cash and cash equivalents	54	44
Net increase (decrease) in cash and cash equivalents	2,376	2,310
Cash and cash equivalents at beginning of period	9,199	10,205
Cash and cash equivalents at end of period	11,576	12,515

(4) Notes to semi-annual consolidated financial statements

Uncertainties of entity's ability to continue as going concern

Not applicable

Notes when there are significant changes in amounts of shareholders' equity

In accordance with the resolution of the Board of Directors meeting held on April 10, 2024, the Company purchased 698,800 treasury shares during the first six months of the fiscal year under review. As a result, treasury shares during the first six months of the fiscal year under review increased by ¥2,986 million, including an increase in treasury shares due to requests for the Company to purchase shares less than one share unit and a decrease in treasury shares due to the provision of treasury shares to employees through the employee incentive plan "Employee Share Benefit Trust (J-ESOP)," and reached ¥23,034 million at the end of the period under review.

Notes on segment information, etc.

[Segment information]

I. Six months ended August 31, 2023

Segment information is omitted since the Company has only one segment, which conducts retail sales, sales of construction materials and so forth, and ancillary business.

II. Six months ended August 31, 2024

Segment information is omitted since the Company has only one segment, which conducts retail sales, sales of construction materials and so forth, and ancillary business.

Additional information

Transactions for issuing shares of the Company to employees, etc. through a trust

1. Executive officer incentive plan "Employee Share Benefit Trust (J-ESOP)"

In accordance with a resolution of the Board of Directors meeting held on January 11, 2019, the Company has introduced the "Employee Share Benefit Trust (J-ESOP)" plan for executive officers, an executive officer incentive plan that uses shares of the Company from January 25, 2019.

(1) Overview of transactions

In accordance with the Executive Officer Share Benefit Regulations formulated upon introduction of the plan, it is a system for providing shares of the Company to executive officers of the Company who satisfy certain conditions.

To acquire shares to be provided in the future beforehand, the Company entrusts money to Custody Bank of Japan, Ltd. (Trust Account E) as a trust asset for the executive officer incentive plan "Employee Share Benefit Trust (J-ESOP)" system, and the trust bank uses the entrusted money as financial funds to acquire the Company's shares through the trading markets or by receiving the Company's disposal of treasury shares.

(2) Shares of the Company remaining in the trust

Shares of the Company that remain in the trust are recorded as treasury shares under net assets at their carrying value in the trust (excluding the amount of incidental expenses). The carrying value and number of these treasury shares were \(\frac{428}{28}\) million and 10,500 shares as of the previous fiscal year-end and \(\frac{428}{28}\) million and 10,500 shares as of the end of the period under review.

(3) Carrying value of borrowings recorded under application of the gross amount method Not applicable

2. Employee incentive plan "Employee Share Benefit Trust (J-ESOP)"

In accordance with a resolution of the Board of Directors meeting held on July 12, 2021, the Company has introduced the "Employee Share Benefit Trust (J-ESOP)," an incentive plan that provides shares of the Company to employees from July 26, 2021.

(1) Overview of transactions

In accordance with the Employee Officer Share Benefit Regulations formulated upon introduction of the plan, it is a system for providing shares of the Company to employees of the Company who satisfy certain conditions.

To acquire shares to be provided in the future beforehand, the Company entrusts money to Custody Bank of Japan, Ltd. (Trust Account E) as a trust asset for the employee incentive plan "Employee Share Benefit Trust (J-ESOP)" system, and the trust bank uses the entrusted money as financial funds to acquire the Company's shares through the trading markets or by receiving the Company's disposal of treasury shares.

(2) Shares of the Company remaining in the trust

Shares of the Company that remain in the trust are recorded as treasury shares under net assets at their carrying value in the trust (excluding the amount of incidental expenses). The carrying value and number of these treasury shares were \(\frac{\pmax}{3}\),988 million and 938,900 shares as of the previous fiscal year-end and \(\frac{\pmax}{3}\),979 million and 936,800 shares as of the end of the period under review.

(3) Carrying value of borrowings recorded under application of the gross amount method Not applicable

3. "Employee Share Benefit Trust (employee stock holding association disposal type)"

In accordance with a resolution of the Board of Directors meeting held on July 12, 2021, the Company introduced the "Employee Share Benefit Trust (employee stock holding association disposal type)" from July 30, 2021. However, the trust was terminated in November 2023.

(1) Overview of transactions

This plan is an incentive plan for returning the benefit of an increase in the Company's stock price to all employees who are enrolled in the "KOHNAN SHOJI Employee Shareholders Association" (hereinafter, the "Shareholders Association").

The trustee of the plan acquires at once beforehand all of the shares of the Company expected to be acquired by the Shareholders Association over the five years following the establishment of the trust, using the Trust Account E set up at Custody Bank of Japan, Ltd. and sells the shares of the Company when the Shareholders Association acquires them. Until the trust is terminated, in the case where an amount corresponding to a gain on sale of shares has accumulated within the entrusted assets of the trust through sales to the Shareholders Association, the amount is distributed as residual assets to persons enrolled in the Shareholders Association who satisfy the qualifying conditions for beneficiaries. Moreover, since the Company guarantees borrowings for the trustee to acquire the Company's shares, upon termination of the trust, in cases where there is a loan balance in an amount corresponding to a loss on sale of the shares, the Company is to settle the balance in accordance with the guarantee contract.

All of the shares of the Company acquired were sold to the Shareholders Association, and the trust was terminated in November 2023.

(2) Shares of the Company remaining in the trust

There are no shares of the Company remaining in the trust.

(3) Carrying value of borrowings recorded under application of the gross amount method Not applicable

3. Supplementary information

Net sales by product division

Product division	Amount (millions of yen)	Year-on-year change (%)
Home improvement (DIY supplies)	119,100	106.4
Housekeeping (household supplies)	77,875	108.4
Pet and leisure (pet and leisure supplies)	36,482	105.4
Food	7,261	150.5
Other	7,469	109.5
Total	248,190	107.9

(Notes) 1. The composition of each product division is as follows.

(1) Home improvement

(Timber, building materials, tools, hardware and plumbing, painting and work supplies, gardening supplies, gardening plants, materials, exteriors, housing equipment, remodeling)

(2) Housekeeping

(Dining supplies, interiors, electrical materials and lighting, daily necessities, storage supplies, chemicals, footwear and clothing, household goods, home appliances, nursing care supplies)

3) Pet and leisure (Automotive supplies, pet supplies, stationery and office supplies, cycling and

leisure supplies)

(4) Food (Food, alcoholic beverages)

(5) Other (100 Yen Shop, books, vending machines, kerosene)

2. As a result of HOME IMPROVEMENT HIROSE Co., Ltd. becoming a consolidated subsidiary in June 2023, classifications of product divisions were reviewed, and the method of classifying food and alcoholic beverages, which were included in "Housekeeping," was changed to include them in "Food." With regard to year-on-year changes, the net sales for the first six months of the previous fiscal year have been reclassified into the figures for the classifications after the change.